#### Constant Contact

# Everything you need to build, grow, and succeed.





Our Spring Sale Is On!



#### Lead Gen & CRM

Marketing and sales platform to find new prospects and win more business.

Target Audience Small B2B businesses looking for a streamlined way to market more effectively and grow revenue.

Key Features Attract Social Media Hub Lead Capture Tools Retargeting Ads Lead Scoring **Win** CRM Automation Dynamic Content

**Grow** Sales Dashboards

Life of the Lead Customizable Reporting

Key Benefit Statements Get hot leads faster with email & social marketing plus retargeting ads. Score them automatically based on their activity and seamlessly pass to sales. Deliver the right message to the right people, at the right time. With a flexible centralized CRM and infinitely customizable automations, tasks like nurturing leads and sales follow-ups are easier than ever. Manage more effectively with insights and real-time analytics that connect marketing spend to sales results, pipeline, and revenue.

## **Attract** the right leads.

Build your pipeline with digital marketing and tools to streamline lead conversion for sales.

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Social Media Hub	Lead Capture Tools	Retargeting Ads	Lead Scoring
Scheduling, posting, and monitoring for your brand	Customizable forms, chat bots, and live chat	Bring valuable visitors back with ads based interactions with your content	Automatic scoring based on activities and interactions with your content



Save with a consolidated set of digital marketing tools to reach and grow your audience

Convert more views into leads, score them automatically, and seamlessly pass to sales Disrupt competition by bringing visitors back to your content across the web

## Nurture with personalized content.

Connect marketing and sales activities into a single data source for your business with productivity-boosting automation and content.





Dramatically increase sales productivity and effectiveness through automation Eliminate guessing and manual labor with a unified platform for your business Market more effectively to say the right thing at the right time, every time

## **Grow** through better conversion.

Manage more effectively with insights and real-time analytics that connect marketing spend to sales results, pipeline, and revenue.





Save time, effort and money with central reporting for marketing and sales Make better investments by understanding ROI on marketing spend and sales execution Connect metrics to individuals and accounts to understand your efforts over time—not just numbers in a dashboard.

